





#### **FUND DESCRIPTION**

The AXA Variable Income Fund (Peso) is one of the investment options available in AXA's single-pay unit-linked plans.

The AXA Variable Income Fund is an income paying fund that seeks to provide variable payout based on the fund's performance and is not limited to a specific annual target payout rate.



# **FUND OBJECTIVE**

The fund primarily aims to provide performance-driven variable income payouts to be paid every 3 months as well as long-term capital appreciation by investing in carefully selected global top companies with a focus on superior and sustainable earnings performance.



# **FUND SUITABILITY** (Is this fund for you?)

#### This fund is ideal for investors who are:

- Primarily seeking superior income payouts and capital appreciation as secondary objective.
- Looking to invest in a portfolio of stocks of emerging and established global companies with a focus on superior and sustainable earnings performance.
- Informed and willing to take capital and income risks that come with the investment.



# **UNIQUE FUND FEATURES**

The AXA Variable Income Fund is available as a fund option in your single-pay peso policy.

- Performance-based variable potential cash payout to be paid out every 3 months.
- Captures the opportunities from emerging and established companies across company lifecycles.
- A fund strategy with a proven track record of stable returns even in challenging market conditions.



#### **INVESTMENT STRATEGY**

(What are you investing in?)

- 1. Equity (90-100%)
  - **Equity Exchange Traded Funds and Mutual** Funds.
- 2. Cash and money market instruments (0-10%) PHP and USD-denominated deposits and money market instruments, short-term securities provide for the highest liquidity.



The fund is in category 5 due to the high level of volatility of returns. The risk indicator is based on the last 5 years, The risk category shown is not guaranteed and may shift over time due to the changing level of volatility of the Target Fund.







### **AXA VARIABLE INCOME FUND INFORMATION**

**Fund Name:** Peso AXA Variable Income Fund

**Fund Manager:** AXA Philippines

**Fund Feature:** The Fund aims to provide performance-based variable income payout which is

not guaranteed and may change at the discretion of AXA Philippines.

**Payout Frequency:** Every three months

**Asset Management** 

**Charge:** 1.95% (inclusive of VAT)

#### TARGET FUND INFORMATION

**Fund name:** PineBridge Global Focus Equity Fund

**Fund classification:** Equity Fund Launch date: Equity Fund January 7, 1999

**Fund currency:** USD

**Fund Manager:** PineBridge Investments

#### TARGET FUND STRATEGY

### **Actively Managed Global Equity Fund**

• The target fund invests in global equities or stocks in different lifecycles and seeks to outperform the benchmark – Morgan Stanley Capital International All Country World Index (MSCI ACWI).

#### **Investment Objective**

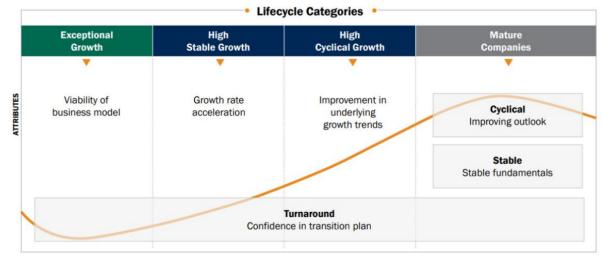
• The target fund aims to achieve growth at a reasonable price by making equity and equity-related investments in global markets with a focus on superior and sustainable earnings performance.

#### Lifecycle Analysis

• The target fund's proprietary lifecycle analysis helps the fund manage its portfolio by identifying growth opportunities across different sectors and locations, aiming to match investments with the company's lifecycle stage.

#### **PineBridge Lifecycle Analysis**

Lifecycle analysis groups companies that behave similarly together based on its growth attributes over time. It also highlights the potential for a company to shift categories and rerate.



Source: www.pinebridge.com





Comparing stocks by Lifecycle stage gives a more homogenous view than categorizing by sectors – providing a superior basis for like-to-like company comparisons to identify stock opportunities mispricings.<sup>1</sup>

Exceptional Growth	High Stable Growth	High Cyclical Growth	Mature Cyclical	Mature Stable	Turnaround
Early-stage business. Loss-making but spectacular top-line growth. Rare among large caps.	A high and consistent rate of earnings and revenue growth, with relatively low sensitivity to the business cycle	A high rate of growth that tends to be correlated with economic and business cycles.	Relatively mature companies with a moderate rate of growth that is correlated to the business cycles.	Relatively mature companies with good earnings visibility. Often with high debt and low reinvestment rate.	Declining market share and margins, and/or execution failures. Turnaround situation.
	Microsoft		Honeywell	WEIR	
	Roper TECHNOLOGIES	KEYENCE	STATE STREET	Walmart 💢	
	Alcon	HITACHI	JPMorganChase	KERRY	

<sup>1</sup>For illustrative purposes only. The holdings shown are the top 3 by portfolio active weight in each Lifecycle category as of 31 March 2025. Information provided should not be construed as a recommendation to buy or sell any security or asset.

The latest portfolio holdings of the target fund can be found at the following website: <a href="https://www.pinebridge.com/en-sg/institution/funds/pinebridge-global-focus-equity-fund/y">https://www.pinebridge.com/en-sg/institution/funds/pinebridge-global-focus-equity-fund/y</a>

### **RISK DISCLOSURES**

Before investing into any variable life insurance product, you should carefully consider whether the transaction is appropriate for you in terms of your objectives, experience, financial and liquidity resources, along with other relevant circumstances. In this regard, you should undergo a client suitability assessment to gauge whether this product is appropriate for you. You should ensure that you fully understand the nature and extent of your exposure to the risk of loss prior to investing in this product. The AXA Variable Income Fund – Peso is **suitable for clients seeking capital growth and income over a 10-year horizon and able to accept a high level of volatility**. AXA Variable Income Fund – Peso is subject to certain risks such as, but not limited to: investment, market, credit, currency, interest rate, liquidity, commodity, hedging, taxation, and regulatory risks.

AXA Philippines is the Fund Manager of the AXA Variable Income Fund – Peso. Currently, the AXA Variable Income Fund – Peso is mainly exposed to PineBridge Global Focus Equity Fund. As the Fund Manager, AXA Philippines reserves the right to switch AXA Variable Income Fund – Peso's allocation into the other funds approved by the Insurance Commission.

As a prospective policy owner, you should be aware that the guaranteed life insurance coverage paid will be unaffected by the payouts, so long as the policy remains in-force. The guaranteed life insurance coverage is equal to 125% of the initial single premium paid plus 125% of each subsequent top up premium less 125% of each partial withdrawal.





The AXA Variable Income Fund – Peso provides a **non-guaranteed**, payout feature that distributes a certain amount to the policy owner, credited directly to their nominated bank account, on every payout date. The payout is computed as the product of the stated payout rate and the client's account value invested in AXA Variable Income Fund – Peso at the payout declaration date. Since AXA Variable Income Fund – Peso is a marked-to-market, equity global fund, its net asset value may rise or fall depending on the movements in global equity, bond, FX, and other financial markets. Consequently, the payout amounts may vary. Furthermore, AXA Philippines reserves the right to reduce or even zero out the payout rate during periods of severe negative fund returns or in cases of fund suspension. In the event of redemption of units, a policy holder may receive an amount less than the original amount invested due to the decline in account value and/or the deduction of surrender charges.

Also, the depletion of the original amount invested may happen if the underlying fund's rate of return is negative and after deduction of asset management charge, and other policy charges.

Important to note as well that for prospective clients who will avail the AXA Variable Income Fund - Peso, they will be subject to further FX risk. Their account values will be impacted not only by the movements in the value of the underlying fund but also by the USD/PHP exchange rate.

We especially caution prospective clients who are 50 years old and above. Due to the higher cost of insurance for this age group, there is a heightened risk of account depletion and policy termination. Furthermore, attachment of riders will also diminish the account value.

This brief statement does not purport to disclose all of the risks in availing this variable life insurance product. Asset management charges will apply and will affect your account value. You should refrain from investing in this fund unless you fully understand all such risks and have independently determined that the fund is appropriate for you.





### DISCLOSURE REGARDING THE PAYOUT FEATURE OF THE FUND

The fund aims to pay out variable income based on the Fund's performance. However, the rate and regularity of payout are not guaranteed. Furthermore, the quarterly payout rate may be zero, or even higher or lower than previously declared payouts, if any, depending on the performance of the fund.

## Payout formula:

Payout Amount = Account Value (from AXA Variable Income Fund allocation) x Payout Rate (on declaration date)

Example	Payout Formula	Payout Amount
FIRST QUARTERLY PAYOUT DECLARATION		
Fund Return: 2.50%	1,025,000 x 1.68%*	47.222.02
Povent Potes 1 699/	*Rate based on payout frequency	17,220.00
Payout Frequency Overtarly		(1st quarterly payout)
Payout Frequency: Quarterly		
Launch Date: September 29, 2025		
<b>Declaration Date:</b> December 29, 2025		
Account Value: 1,025,000 (on Declaration Date)		
SECOND QUARTERLY PAYOUT DECLARATION		
Fund Return: 1.60%	1,041,400 x 1.20%*	
	*Rate based on payout frequency	12,496.80
Payout Rate: 1.20%		(2 <sup>nd</sup> quarterly payout)
Payout Frequency: Quarterly		
Declaration Date: March 29, 2026		
Account Value: 1,041,400 (on Declaration Date)		
THIRD QUARTERLY PAYOUT DECLARATION		
Fund Return: 1.00%	1,051,814 x 0.00%*	
Tuna Return. 1.00%	*Rate based on payout frequency	0.00
Payout Rate: 0.00%	Nate based on payout frequency	(3 <sup>rd</sup> quarterly payout)
Payout Frequency: Quarterly		
Declaration Date: June 20, 2025		
Declaration Date: June 29, 2026		
Account Value: 1,051,814 (on Declaration Date)		
FOURTH QUARTERLY PAYOUT DECLARATION		
Fund Return: -0.75%	1,043,925 x 0.00%*	0.00
Payout Rate: 0.00%	*Rate based on payout frequency	(4 <sup>th</sup> quarterly payout)
Payout Frequency: Quarterly		(+ quarterly payout)
rayout riequelicy. Quarterly		
<b>Declaration Date:</b> September 29, 2026		
Account Value: 1,043,925 (on Declaration Date)		

**Launch Date** - Fund

- Fund launch date.

**Declaration Date** - 3 months after the launch of the fund and every 3 months thereafter.

**Payout Date** - Within 20 business days after the declaration date.

**Valuation Date** - Date on which the Net Asset Value of the fund is determined.

Note: Dates, payout rates and amounts provided herein are for illustration purposes only.





#### **SCENARIO A: Without withdrawal within 3 months**

Doliny	Fund In		Fund Out		NAV on Declaration Date			Declared	Payout amount	
Number	Transaction Date	NAVPU	Units	Transaction Date	Units	Units	NAVPU	NAV	Payout Rate	to be credited
570-1234	Oct. 6, 2025	P10.00	200,000	-	_	200,000	P10.30	P2,060,000.00	1.68%	P34,608.00

#### **SCENARIO B: With withdrawal within 3 months**

Doliny	Fund In			Fund Out		NAV on Declaration Date			Declared	Payout amount
Policy Number	Transaction Date	NAVPU	Units	Transaction Date	Units	Units	NAVPU	NAV	Payout Rate	to be credited
570-1234	Oct. 6, 2025	P10.00	200,000	Dec. 27, 2025	40,000	160,000	P10.30	P1,648,000.00	1.68%	P27,686.40

#### **SCENARIO C: With top-up within 3 months**

Policy Number	Fund In			Fund Out		NAV on Declaration Date			Declared	Dayout amount
	Transaction Date	NAVPU	Units	Transaction Date	Units	Units	NAVPU	NAV	Payout Rate	Payout amount to be credited
570-1234	Oct. 6, 2025	P10.00	200,000	-	-	200,000	P10.30	P2,060,000.00	1.68%	P34,608.00
570-1234	Dec. 27, 2025	P10.10	50,000	-	-	50,000	P10.30	P515,000.00	1.68%	P8,652.00
Total payout amount										P43,260.00

The illustrated payouts above consider the outstanding units as of the fund's declaration date.

The payout amount is already net of the cost of insurance and asset management charges.

#### **Definition of Terms:**

#### **Credit Risk**

Exposure to the general credit risk of the insurer including the risk that the insurer was to become insolvent or defaults on its obligations (including payment obligations) under the transaction.

#### **Currency Risk**

Exposure to change in the price of currency related to an investment made which can create unpredictable profits or losses.

#### **Exchange Traded Funds**

Is a basket of securities bought or sold through a brokerage firm on a stock exchange.

### **Exchange Traded Securities**

Types of securities that track underlying securities, an index, or other financial instruments.

#### **Hedging Risk**

A risk wherein the hedging instrument does not precisely offset the movement of the hedged item, usually due to a breakdown in correlation which results in lower hedge effectiveness. Hedging instruments usually provide protection when the asset value drops, but hedging costs also limit upside participation performance.

#### **Holdings**

The contents of an individual or entity's investment portfolio.





#### **Interest Rate Risk**

Probability of a decline in the value of an asset resulting from unexpected fluctuations in interest rates.

#### **Investment Risk**

Probability or likelihood of losses related to the expected return on an investment made.

### **Liquidity Risk**

The risk stemming from the lack of marketability of an investment that cannot be bought or sold (convert back to cash) quickly enough to prevent or minimize a loss.

#### **Mark-to-market Risk**

The value of financial assets is determined by their market prices. The fluctuations of the market prices of these assets translate to a market gain or loss. This possible gain or loss of the asset is called mark-to-market risk.

### **Net Asset Value per unit (NAVPU)**

The unit price of a fund.

#### **Payout**

Periodic disbursements provided to investors in the form of cash dividends.

#### **Regulatory Risk**

The risk that a change in laws and regulations which can materially impact businesses, sectors, or markets related to the investments made.

#### **Return on Assets**

Return on assets (ROA) is a financial ratio that indicates how profitable a company is relative to its total assets. Corporate management, analysts, and investors can use the return on assets ratio to determine how efficiently a company uses its resources to generate a profit.

#### **Return on Equity**

Return on equity (ROE) is a measure of a company's financial performance. It is calculated by dividing net income by shareholders' equity. Return on equity is considered a gauge of a corporation's profitability and how efficiently it generates those profits.

#### **Securities**

Financial assets or instruments that have value and can be bought, sold, or traded.

#### **Taxation Risk**

Possibility that tax rules may change resulting in losses due to Taxation risk higher-than-expected taxes.