

2017 Instructor Led Training Report of AXA

Entity	GENERAL INSURANCE		
FOCUS	Total # of Participants	Hrs/session	Total Hrs.
Leadership and Management			
Manager@AXA	258	4	1032
Systematic Managerial Analysis	6	8	48
L&M Total	264	12	1080
Onboarding			
Welcome@AXA	82	24	1968
Onboarding Total	82	24	1968
Self-Leadership			
SERVICEWITHAHEART	13	8	104
SMARTGOALS	272	2.5	680
Talent Identification	13	3	39
Toolbox	37	2.5	92.5
SL Total	335	16	915.5
Transversal			
BASIC PRESENTATION SKILLS	4	8	32
Basic Non-Life	16	8	128
Basics Of Life	2	16	32
EXCEL-ADV	51	8	408
EXCEL-INT	52	8	416
Transversal Total	125	48	1016
Grand Total	806	100	4979.5

Entity	LIFE INSURANCE		
Focus	Total # of Participants	Hrs/session	Total Hrs.
Leadership and Management			
Manager@AXA	20	4	80
Systematic Managerial Analysis	52	8	416
L&M Total	72	12	496
Onboarding			
Welcome@AXA	126	24	3024
Onboarding Total	126	24	3024
Self-Leadership			
SERVICEWITHAHEART	6	8	48
SMARTGOALS	1	2.5	2.5
Talent Identification	40	3	120
Toolbox	27	2.5	67.5
SL Total	74	16	187.5
Transversal			
BASIC PRESENTATION SKILLS	5	8	40
Basic Non-Life	14	8	112
Basics Of Life	10	16	160
EXCEL-ADV	45	8	360
EXCEL-INT	36	8	288
Transversal Total	110	48	648
Grand Total	382	100	4355.5